



November 29, 2022

To: Carlisle SynTec Systems' Manufacturer's Representatives, Distributors, and Authorized Applicators – US

Re: February 2023 Price Adjustment and Q2 2023 Price Guidance

This year was filled with uncertainty and challenges for which there was no playbook. Before turning our attention to 2023, I want to first thank you for your patience and partnership as we navigated robust market demand against constrained supply while making all efforts to equitably service our customers. While our MSP program will conclude at the end of the year, our goal with the program was to provide better predictability, increased transparency and higher service levels for our contractors and distributors nationwide.

As we prepare for 2023 it is our intent to provide you with increased visibility into pricing based on presently available information. Market conditions and product specific price rationalization results in the following price structure for Q1 2023.

- Prices for January shipments will be unchanged.
- For shipments on or after February 1, 2023, select product increases will be implemented per the table below and resulting prices will be held for shipments through March 31, 2023.

To provide clarity around Q2 2023 pricing we have published “not to exceed” price increases in the table below. This should not be misinterpreted as a signal that we expect a complete return to normal market conditions, nor total balance between market supply and demand, but rather we recognize the need for price transparency as we partner in securing work for the first half of 2023.

All orders will continue to be invoiced at the price that is valid at time of shipment, regardless of the date the order was placed.

Product	Price Adjustment February 1, 2023	Q2 2023 Not to Exceed Increase
045 TPO Membranes	Up to 4%	4%
All Other TPO Membranes	No Change	4%
045 FR NR EPDM Membranes	Up to 5%	5%
All Other EPDM Membranes	No Change	5%
PVC Membranes	No Change	4%
Polyiso Insulation	Up to 3%	5%
Coated Glass Facer (CGF) Upcharge	No Change*	\$0.19/FT2
All Other Products & Accessories	No Change	3%

*CGF upcharge remains unchanged at \$0.19/FT2

We appreciate your continued support of Carlisle SynTec Systems. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,

Kevin Somers – Director of Sales, Carlisle SynTec Systems

November 29, 2022

To: Versico Roofing Systems' Independent Sales Representatives, Distributors, and Authorized Contractors

Re: February 2023 Price Adjustment and Q2 2023 Price Guidance

This year was filled with uncertainty and challenges for which there was no playbook. Before turning our attention to 2023, I want to first thank you for your patience and partnership as we navigated robust market demand against constrained supply while making all efforts to equitably service our customers. While our MSP program will conclude at the end of the year, our goal with the program was to provide better predictability, increased transparency and higher service levels for our contractors and distributors nationwide.

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We appreciate your continued support of Versico Roofing Systems. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,

A handwritten signature in black ink that reads "James Heisey".

James Heisey
Director of Sales, Versico Roofing Systems

November 29, 2022

To: WeatherBond Roofing Systems' Independent Sales Representatives, Distributors, and Recognized Contractors

Re: February 2023 Price Adjustment and Q2 2023 Price Guidance

This year was filled with uncertainty and challenges for which there was no playbook. Before turning our attention to 2023, I want to first thank you for your patience and partnership as we navigated robust market demand against constrained supply while making all efforts to equitably service our customers. While our MSP program will conclude at the end of the year, our goal with the program was to provide better predictability, increased transparency and higher service levels for our contractors and distributors nationwide.

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PVC Membranes	No Change	4%
Polyiso Insulation	Up to 3%	5%
Coated Glass Facer (CGF) Upcharge	No Change*	\$0.19/FT2
All Other Products & Accessories	No Change	3%

*CGF upcharge remains unchanged at \$0.19/FT2



WEATHERBOND
ROOFING SYSTEMS

P.O. Box 251 | Plainfield, PA 17081 | 866.471.5125 | FAX: 717.960.4034 | www.weatherbondroofing.com

Single-Ply Simplified

We appreciate your continued support of WeatherBond Roofing Systems. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,



James Heisey
Director of Sales



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ROOFING SYSTEMS

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Single-Ply Simplified



15 Franklin Street - Portland, Maine 04101
Phone: 888.746.1114 | info@hpanels.com

November 29, 2022

To: Hunter Panel Sales Reps, Roofing Distributor Customers & Private Label Partners-US

Re: February 2023 Price Adjustment and Q2 2023 Price Guidance

This year was filled with uncertainty and challenges for which there was no playbook. Before turning our attention to 2023, I want to first thank you for your patience and partnership as we navigated robust market demand against constrained supply while making all efforts to equitably service our customers. While our MSP program will conclude at the end of the year, our goal with the program was to provide better predictability, increased transparency and higher service levels for our contractors and distributors nationwide.

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All Other Products & Accessories	No Change	3%

*CGF upcharge remains unchanged at \$0.19/FT2

We appreciate your continued support of Hunter Panels. If you have any questions regarding this announcement, please contact your Regional Sales Manager.

Sincerely,

Mark Long
Hunter Panels - Director of Sales

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