



We  
protect  
what  
matters  
most™

December 17, 2021

## **National Price Increase: Residential Roofing Products**

---

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Due to increased raw material and transportation costs, GAF is announcing a price increase of **6-8% on all residential roofing products, effective January 31, 2022**. All orders shipped on or after January 31, 2022 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin  
Sr. Vice President, Sales  
Residential Roofing Systems

PCD0222



We  
protect  
what  
matters  
most™

All of us at GAF are here to assist you and share information as other developments unfold. Please stay in touch with your GAF representatives and please never hesitate to contact me with your concerns.

With my best for a cheerful holiday season, and my gratitude for your support.

A handwritten signature in black ink, appearing to read "Alma", with a long, sweeping horizontal line extending to the right.

Alma Garnett  
Sr. Vice President, Sales  
Commercial Roofing Systems



We  
protect  
what  
matters  
most™

December 20, 2021

## GAF Commercial Roofing – 2022 Increase Updates

To: All Customers of GAF Commercial Roofing

Dear Friends,

The intent of this letter is to outline and clarify, again, the pricing landscape and guidelines for GAF's Commercial Roofing products as we approach 2022.

Since our last Bulletin, there have been further shortages in feedstock supplies, plus additional and unexpected price increases for raw materials. We continue to experience what feels like a perpetual state of unknowns within the supply-chain.

The Not to Exceed Guidelines outlined for Q1 and Q2 of 2022 will be honored for all registered job quotes. Here is what we indicated in our Oct 13, 2021 letter:

Product	Increase NOT TO EXCEED:	
	Q1	Q2
Single-Ply Membranes	+10%	+7%
Polyiso Insulation	+10%	+3%
Asphaltic Products	+10%	+3%
All other Products and Accessories, INCLUDING FASTENERS	30 DAY PRICING **	

All new quotes and new orders will be subject to ADJUSTED PRICING on the following products effective with shipments on or after January 3, 2022:

Product	Increase	
	Q1	Q2
TPO Membranes & Accessories	+10%	+7%
PVC Membranes & Accessories	+15%	+3%
Polyiso Insulation	+10%	+7%
BUR & SBS Asphaltic Products	+10%	+5%
APP Asphaltic Products	+20%	+5%
Adhesives, Cements & Sealants	+10%	+10%
Fasteners	+10%	+10%
Coated Glass Facer ISO Upcharge	\$15.50/SQ	TBD
Indicates a change from our original announcement		

PCD0322



December 20, 2021

**Subject: Residential Roofing Price Increase**

Dear Owens Corning Residential Roofing Customer:

Due to higher costs, Owens Corning Sales, LLC is announcing a price increase of **6 to 8 percent** on all shingle and Owens Corning branded roofing accessory products, effective **January 31, 2022**.

This increase will apply to all shipments on or after January 31, 2022, regardless of order entry date. As this date approaches, we will communicate specific increase amounts by product.

Thank you for your business and continued support of Owens Corning. Please contact your Area Sales Manager with any questions.

Regards,

A handwritten signature in black ink that reads "Custer Livermore III".

Custer Livermore  
VP, Sales

# Bulletin

December 10, 2021

Dear CertainTeed Residential Roofing Customers:

**US Residential Roofing Products Price Increase:**  
**Effective January 17, 2022**

CertainTeed will increase prices on all residential roofing shingle and accessory products by up to 7% effective as of January 17, 2022. This is due to continuing increase in cost of the raw materials to manufacture asphalt shingles.

All Orders shipped on or after January 17, 2022 will be invoiced at the new price, regardless of the order entry date. This increase will include all shipments. We will provide you with specific amounts by product as we get closer to this date.

Your CertainTeed Regional Manager and Territory Manager will assist in answering specific questions regarding this increase.

We appreciate your continued support of CertainTeed Residential Roofing Products.

Sincerely,



Doug Pietrick  
Vice President, Sales  
CertainTeed Exterior Products

***Please distribute this notification to all of the appropriate people in your company.***

January 21, 2022

Dear CertainTeed Siding Products Customer:

We sincerely thank you for your continued support of CertainTeed during these ongoing challenging times. Our whole team continues to be committed to delivering you the best quality and service possible, and we are truly appreciative of your business.

As we enter 2022, we continue to see the costs of raw materials, and skilled labor across our supply chain rise beyond our control with limited ability to mitigate. Raw material costs, have risen above our original expectations as a direct result of the continued high market demand and material availability challenges. These factors require us to announce a price increase.

**Prices will increase up to 10%, effective with orders received beginning March 14, 2022 for the product categories listed below:**

- **CertainTeed Vinyl Siding, Soffit and Accessories**
- **Vytec Vinyl Siding, Soffit and Accessories**
- **Restoration Millwork**
- **EverNew® Railing, Evernew® Vinyl Decking**

All orders *and shipments* after March 13<sup>th</sup> will be billed at the new pricing.

New price sheets with specific details will be available in March. All orders will be subject to current lead times and will be shipped at our plants' discretion.

Please reach out to your local Territory Manager or Regional Manager should you have specific questions. Thank you again for your strong support of CertainTeed Siding Products.

Sincerely,



Doug Pietrick  
Vice President, Exterior Product Sales



January 21, 2022

Dear Vytec® Siding Products Customer:

We sincerely thank you for your continued support of Vytec® during these ongoing challenging times. Our whole team continues to be committed to delivering you the best quality and service possible, and we are truly appreciative of your business.

As we enter 2022, we continue to see the costs of raw materials, and skilled labor across our supply chain rise beyond our control with limited ability to mitigate. Raw material costs, have risen above our original expectations as a direct result of the continued high market demand and material availability challenges. These factors require us to announce a price increase.

**Prices will increase up to 10%, effective with orders received beginning March 14, 2022.**

All orders *and shipments* after March 13<sup>th</sup> will be billed at the new pricing.

New price sheets with specific details will be available in March. All orders will be subject to current lead times and will be shipped at our plants' discretion.

Please reach out to your local Territory Manager or Regional Manager should you have specific questions. Thank you again for your strong support of Vytec Siding Products.

Sincerely,



Doug Pietrick  
Vice President, Exterior Product Sales



CertainTeed Siding

January 7, 2022

To: U.S. CertainTeed Architectural (Ceilings) Customers

Subject: CertainTeed Architectural Panel Price Increase Notice

Effective with all shipments on or after **February 12, 2022**, CertainTeed Architectural will increase the list price on all **panel products (excluding Specialties, but including Ecophon and Gyptone) up to 12%**. This price increase is the result of broad inflationary pressure in raw materials, energy and operating costs.

Please contact your CertainTeed Architectural sales representative for guidance on all project quotes. New price lists will be provided to you prior to the increase date.

We, at CertainTeed Architectural, very much appreciate your business.

Yours truly,



Eric J. Brown  
Vice President  
CertainTeed Architectural



**TO: All IKO Customers – USA**  
**DATE: December 20, 2021**  
**RE: Price Increase – February 1, 2022**

Due to the continued increase in costs associated with raw materials and freight availability, IKO will be implementing a price increase of 6-10% for residential roofing products and accessories effective with shipments on or after February 1, 2022.

Orders will not be price protected and pricing is based upon time of shipment.

IKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments or accelerate implementation of this price increase in advance of this announced price increase of Tuesday February 1, 2022.

If you have any questions concerning this announcement, please contact your local IKOTerritory Sales Representative.

Thank you for your continued support of IKO.

Scott Campbell  
Vice President of Sales – US West

Kevin Earnest  
Vice President of Sales – US East



December 20, 2021

TO: TAMKO CUSTOMERS  
FROM: Alex Hines, Vice President Sales/Marketing *Alex Hines*  
RE: BULLETIN - Price Increase – Effective February 7, 2022

---

Due to the continued rise in costs and inflationary pressures associated with asphalt, freight, and other raw materials, TAMKO Building Products will be implementing a general price increase of up to 8% on all Residential Roofing Products and Waterproofing Products, including New Construction and Multi-Family, with shipments effective Monday, February 7, 2022.

TAMKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments, adjust increase percentage for regional variances in new construction and multi-family pricing, or accelerate implementation of this price increase in advance of the general price increase of Monday, February 7, 2022.

All orders shipped on or after Monday, February 7, 2022, will be invoiced at the new prices, regardless of order entry date. Should you have any questions, please contact your TAMKO Account Representative.

As always, thank you for your continued support of TAMKO Building Products.

ah/bb  
Bulletin. Price Increase Monday, February 7, 2022

December 13, 2021

To Malarkey Roofing Products United States & Canadian Customers:

Malarkey Roofing Products® is announcing a price increase of up to 10% on all Residential and Commercial Roofing Products. This increase will go into effect for all United States and Canadian customers on Monday, January 31, 2022.

Our forward forecasting is that raw material, transportation, and manufacturing costs coupled with uncertain supply issues may necessitate future and increases throughout 2022.

Our field representatives and regional management will be working with you prior to the increase for pricing adjustments for your territory.

Orders shipped on or after January 31, 2022, will be invoiced at the new price regardless of order date.

Thank you for your continued support of Malarkey Roofing Products.



Rich Robbins  
Vice President | Sales & Marketing



## Roof Shingle and Accessory Products Price Increase Announcement January 3<sup>rd</sup>, 2022

November 1<sup>st</sup>, 2021

Greetings Valued Customers,

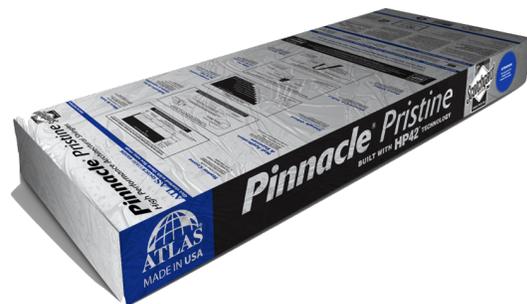
Due to continuing raw material and supply chain cost increases, Atlas is announcing a 5% to 7% price increase for all shingles, ventilation, and underlayment products, effective January 3<sup>rd</sup>, 2022.

The price increase will apply to all shipments on or after January 3<sup>rd</sup>, 2022, regardless of order placement date. Your Atlas Sales Representative will communicate the exact amounts by product prior to January 3<sup>rd</sup>.

If you have any questions, please contact your Atlas Sales Representative.

Sincerely,

Stanley J. Bastek  
Vice President of Sales & Marketing  
Shingles & Underlayments



**Atlas Roofing Corporation - 2000 RiverEdge Pkwy, Suite 800 - Atlanta, GA 30328**



## Roof Shingle and Accessory Products Price Increase UPDATE January 3<sup>rd</sup>, 2022

December 20<sup>th</sup>, 2021

Greetings Valued Customers,

Atlas is delaying our previously announced price increase for all shingles, ventilation, and underlayment products from January 3<sup>rd</sup> to February 1<sup>st</sup>, 2022, with the exception of all WeatherMaster Ice & Water Products. The WeatherMaster Ice & Water price increase will apply to all shipments on or after January 3<sup>rd</sup>, 2022, regardless of order placement date.

Your Atlas Sales Representative will communicate the exact amounts by product for the Ice & Water products prior to January 3<sup>rd</sup> and we will communicate further details about our February 1<sup>st</sup> increase as we get closer.

If you have any questions, please contact your Atlas Sales Representative.

Sincerely,

Stanley J. Bastek  
Vice President of Sales & Marketing  
Shingles & Underlayments





To our Valued Customers,

November 8, 2021

The supply chain continues to be challenged by both supply concerns and corresponding cost inflation. We are continuously working with our suppliers and seeking new supply sources to ensure we have high quality supply of doors, frames, and components. Labor is a primary factor in cost escalation as well as persistent domestic and global supply challenges. These continue to affect the way products are priced and sourced.

Therma Tru has released their latest cost increase for 2022. This increase varies by product category versus the previous across-the-board increases seen in the summer of 2021. To accommodate these increases, Reeb will be changing our list pricing on Monday February 28, 2022 for all Therma Tru doors and door units and exterior wood doors and door units.

- Therma Tru Fiberglass will be increasing 16%\*
- Therma Tru Steel will be increasing 18%\*
- Therma Tru glass will be increasing 3%

\*Doors with insert glazing will have a percentage increase that will be less than the total slab increase. Flush Glazed doors and sidelites will be increasing 16%.

We will be increasing all 1-3/4" fire and commercial doors and door units on February 6, 2022.

- 90 minute steel RSP doors and door units will increase 7%
- Hollow Metal doors and door units will increase 40%

As we have previously stated, we will be changing list pricing on all interior doors and door units. We expected to do this in early 2022, but we are waiting to see the impacts and changes on costs of freight for South American goods, millwork, and flush and molded doors. When these factors become clear, we will announce the timing for interior retail price modification and price changes.

David B. Landskroener  
Pricing Manager  
REEB Millwork Corporation

**Bethlehem, PA**  
1000 Maloney Cir.  
Bethlehem, PA 18015  
**Phone** (800) 862-8622  
**Fax** (800) 772-7332

**Barclay, MD**  
1315 Goldsboro Rd.  
Barclay, MD 21607  
**Phone** (800) 825-8331  
**Fax** (800) 331-9387

**Mocksville, NC**  
346 Bethel Church Rd.  
Mocksville, NC 27028  
**Phone** (800) 642-0886  
**Fax** (800) 618-0620

**Providence, RI**  
19 Business Park Dr.  
Smithfield, RI 02917  
**Phone** (800) 343-5703  
**Fax** (800) 388-5979

**Syracuse, NY**  
7475 Henry Clay Blvd.  
Liverpool, NY 13088  
**Phone** (800) 422-5224  
**Fax** (800) 531-7332



To our Valued Customers,

December 20, 2021

In previous communication, we were expecting increases from different vendors – notably Simpson, Woodgrain, and HBG. We know there are many questions about pricing for 2022. We are committed to giving as much advance notice as possible to our customers as we can. Supply will continue to be a great focus for Reeb, especially in light of continued vigorous demand.

Therefore, we will change pricing via list price changes (exterior doors and door units, Fypon, Schlage, and RiteScreen) and via discount changes on interior units. These changes will take place on February 28, 2022.

- Woodgrain doors, both interior and exterior, will increase 14%
- Simpson doors, both interior and exterior, will increase 10%
- Fypon products will increase 7%
- HB&G products will increase 3-25% depending on the category

Aluminum, Balustrade	15%
FRP Pergola, PermaPost, PermaCast Caps & Bases, Wood Columns	25%
PermaPorch Ceiling, PermaPorch Railing	10%
Round PermaCast	8%
Square PermaCast, Smart Column	5%

- Schlage and Ives products will increase 11% depending on the category.
- RiteScreen products will increase 9%
- PlyGems (Cellwood) will increase 12%

As our previous letter stated, Therma-Tru pricing is going up various percentages, and the parts will increase on February 7, 2022. See our price letter dated 11/08/2021.

If you have any question, please contact your Reeb representative.

David B. Landskroener  
Pricing Manager  
REEB Millwork Corporation

- Bethlehem, PA**  
 1000 Maloney Cir.  
 Bethlehem, PA 18015  
**Phone** (800) 862-8622  
**Fax** (800) 772-7332
- Barclay, MD**  
 1315 Goldsboro Rd.  
 Barclay, MD 21607  
**Phone** (800) 825-8331  
**Fax** (800) 331-9387
- Mocksville, NC**  
 346 Bethel Church Rd.  
 Mocksville, NC 27028  
**Phone** (800) 642-0886  
**Fax** (800) 618-0620
- Providence, RI**  
 19 Business Park Dr.  
 Smithfield, RI 02917  
**Phone** (800) 343-5703  
**Fax** (800) 388-5979
- Syracuse, NY**  
 7475 Henry Clay Blvd.  
 Liverpool, NY 13088  
**Phone** (800) 422-5224  
**Fax** (800) 531-7332



October 18, 2021

Dear U.S. Building Insulation Customer:

Johns Manville is announcing a price increase effective **February 7, 2022**. The price increase applies to the following products:

Fiberglass Products	% Increase
All Residential and Commercial Batt & Roll Products	10%
FSK & PSK	10%
Basement Wall	10%
All Loosefill Blowing Wool Products	10%
All Manufactured Housing Products	10%
Insul-SHIELD®	10%

This price increase will apply to all orders shipped on or after **February 7, 2022** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

To download a copy of this letter, [click here](#).

**Chuck McGavern**  
Director of Sales

Building Insulation Division  
Insulation Systems



©2021 Johns Manville. All Rights Reserved.  
[Update Email Preferences.](#)

Your privacy is important to us. Please read our [Privacy Policy](#).

Mailing Address:  
Johns Manville  
717 17th Street  
Denver, CO 80202



# PRICING BULLETIN

## Roofing Systems

717 17th St. Denver, CO 80202 (800) 922-5922

## Download the Bulletin as PDF

**Bulletin Number:** P21-016  
**Date:** December 23, 2021  
**Distribution:** Commercial Roofing Customers  
**Effective:** February 7, 2022

## Roofing Products Price Increase

As a result of continued cost increases on raw materials and supply challenges, Johns Manville is announcing a February 7, 2022 price increase on all commercial roofing products. We had tried to limit price changes to quarterly announcements; however, the dynamic supply chain market conditions necessitate this increase.

Effective February 7, 2022, JM will implement the following price increases:

Johns Manville Price Increase Announcement	
Smoothback TPO Membrane, EPDM Membrane and PVC KEE Membrane	10%
FB TPO Membrane and PVC SD Plus Membrane	5%
Single Ply Accessories including Adhesives	10%
Polyiso (flat and tapered)	10%
Polyiso (coverboard)	+\$3/SQ
Coated Metal	10%
Cements, Coatings and Low-Rise Foam Adhesive	10%
Metal Plates and Fasteners	10%
Plastic Plates	20%
RetroDrain Products	15%

Bituminous Membrane	5%
FIT Charge	+\$0.40/LF (4" tape) +\$0.40/LF (6" tape)
Perlite Products	5%
CGF Charge	+\$5/SQ
Sourced Gypsum Boards	+\$3/SQ

The price increase will apply to all orders shipped on or after February 7, 2022, regardless of the date of ordering. Pre-existing quotes which were issued before December 22, 2021, will be honored but extensions or modifications will not be granted

Johns Manville reserves the right to limit quantities of product ordered if volumes deviate from historical patterns.

Please note Johns Manville reserves the right to announce, change and implement new pricing at any time.

Please contact your Customer Service Advocate or Account Manager with any questions.

Thank you for your continued support of Johns Manville.

Sincerely,

Tesha Kroll  
 Director, Commercial Services and SIOP  
 Johns Manville Roofing Systems



©2021 Johns Manville. All Rights Reserved.

Your privacy is important to us. Please read our [Privacy Policy](#).

Mailing Address:  
 Johns Manville  
 717 17th Street  
 Denver, CO 80202

**POLYGLASS U.S.A., Inc.**  
Corporate Office  
1111 West Newport Center Drive  
Deerfield Beach, Florida 33442  
Tel. (954) 233-1330 - Fax. (954) 418-4453



Website: [www.polyglass.us](http://www.polyglass.us)

To: Polyglass – North American Customers

December 13<sup>th</sup>, 2021

**Subject: Announcement of Price Increase**

---

Dear Valued Customer:

Due to a significant cost increase in fiberglass reinforcement as well as the continued raw material and ancillary cost increases in manufacturing and transportation, it is necessary for Polyglass USA, Inc. to announce a price increase effective **February 14<sup>th</sup>, 2022** on product categories as follows:

Up to 9% All APP torch products, SBS torch/mop products, Self-Adhered cap and base products, all Self-Adhered underlayment products and black line mastics/adhesives.

Up to 17% Polystick IR-Xe membrane

All orders shipped on or after the effective date of **February 14<sup>th</sup>, 2022**, will be invoiced at the increased pricing levels regardless of the order entry date. Please speak to your local sales representative and/or your Regional Sales Leader for details of the price increase on the specific products for your region.

We at Polyglass understand how important it is for you and your customers to have price certainty for future projects and quoting. We will communicate future price increases with as much notice as possible if we continue to incur additional incremental ancillary costs throughout the year.

We would like to thank you for being a loyal and consistent customer to Polyglass USA, Inc. Your satisfaction is very important to us, and we hope we have been successful in providing you with excellent customer service and quality products.

Sincerely,



Dan Nichols  
Director of Sales,  
Polyglass USA



# Paragon Building Products

2191 5th Street #111 ♦ P.O. Box 99 ♦ Norco, CA 92860

Phone: 951-549-1155 ♦ Fax: 951-549-1177

December 29, 2021

Dear Valued Customer,

For the last several years it has been our policy to increase our prices as needed on April 1<sup>st</sup> or later. Unfortunately, for 2022 we have been hit with a much earlier price increase on cement and are therefore forced to make our increases effective February 1<sup>st</sup>. In truth we will be paying more for cement January 1<sup>st</sup> but we decided to give our usual 30 days' notice to give you time to make you own price adjustments to your customers.

As you know most everything is costing more these days. Inflation is running just under 7% and like us you have probably received more price increases then you care to think about. For us, pretty much everything has gone up from when we last changed our prices in April of 2021; Cement, Sand, Lime, Fuel, Freight, Labor, Chemicals and more.

As in years past the biggest driver of the individual product increases is cement. The more cement in a product the higher the increase. Not only was our cement price increased earlier than last year, it was substantially higher. You will see a bag of Deck Mud for example has a much smaller increase than a bag of pure cement.

We are always reluctant to increase prices but at times it is necessary to continue to give you the quality you have come to expect from Paragon. We hope the current high fuel prices and supply chain issues will subside in the coming year and slow down the never-ending cost increases we are all facing. We appreciate your understanding and continued purchases of our products. We do not take your business for granted and will always strive to give you the best products possible at a fair price.

Sincerely



Steven C. Smith  
Chief Financial Officer

---

**Casa Grande** ♦ 2305 S. Roofline Rd. Casa Grande, AZ 85193 ♦ Ph: (520)836-6454 ♦ Fax: (520)421-1172  
**Glendale** ♦ 5420 W. Bethany Home Rd. Glendale, AZ 85301 ♦ Ph: (623)435-8271 ♦ Fax: (623)842-3929  
**Tucson** ♦ 2565 Zinnia Tucson, AZ 85705 ♦ Ph: (520)887-2232 ♦ Fax: (520)887-9748  
**Henderson** ♦ 1549 Athol Ave. Henderson, NV 89011 ♦ Ph: (702)567-0314 ♦ Fax: (702)567-1916



December 3, 2021

Dear Valued Distributor,

Due to an increase in our supply chain and raw material costs, we will be implementing an approximate **15% price increase** on all shipments on or after February 1, 2022.

Please contact your local Regional Sales Manager for further information. We appreciate your business and look forward to a strong 2022 together.

Sincerely,

*Dave Mills*

Dave Mills  
Vice President, USA  
Sales, Marketing & Operations



January 3, 2022

Dear Valued Customer:

Due to continued raw material price increases on spray foam chemicals, effective March 1, 2022, TRUFAST will be implementing a pricing increase on Chemical products. TRUFAST will also be updating the freight policy to \$5,000 freight paid for Shipments in the Continental US, which reflects pricing increases incurred on products throughout 2021 in addition to LTL carrier increases.

Products and increases listed below:

Insta Stik, Tile Bond and Froth Pak	8%
Trufast Roofing Adhesive	10%

Your updated price book will be sent by February 1st, 2022. Due to the significant open orders, the price increases and freight policy will be effective on all orders shipped on or after March 1, 2022, regardless of order date.

Thank you for your business and continued support.

Sincerely,



Jon Meyer  
Vice President Sales, TRUFAST

TRUSTED  
CONNECTIONS



Price Increase Announcement

December 1, 2021

To our valued customers:

Market dynamics continue to disrupt normal supply chains for raw materials, transportation, packaging as well as new safety mandates for us to run our plants. Please know we are working to provide you with quality material as soon as it can be safely manufactured.

We have tried to absorb these costs where possible, but we still have input costs rising as we enter the busy season for building products. We do not see relief anytime soon.

Effective December 1, 2021, we are announcing a 5%-10% increase on all Carlisle WIP products that ship after February 1, 2022. All orders, regardless of order entry date, will be priced at time of shipment, meaning orders shipping after February 1 will be at the new price. There will be no price protection as our new costs become effective in January 2022.

We are preparing new price sheets and will have them to you as soon as possible. Your Regional Manager will be in touch when they are finalized. Until then please feel free to contact us with any questions you may have.

Thank you for your support, we look forward to being your supplier of choice and seeing everyone face to face soon.

Michael Rohrer  
National Sales Manager  
Carlisle WIP Residential

